

Union Budget 2025-26 What does it have for you?



Big relief to individual tax payers - No tax on income up to Rs 12 lakh (under new regime)

> Stimulus of ~Rs 1 lakh cr for the economy



On track of fiscal consolidation - Fiscal deficit target for FY25-26 pegged at 4.4% v/s 4.8% as per RE 2024-25



Outlay for capital expenditure kept at Rs 11.2 lakh cr, ~9.8% above the RE of FY25

Union Budget 2025-26: Key Takeaways





The Union Budget 2025-26 was largely on the expected lines with focus on broad areas covering Poor, Youth, Middle Class, Farmers, MSMEs, Export, Women and reduction of compliance burden. The budget aims to initiate transformative reforms across six domains viz Taxation, Power, Urban development, Mining, Financial, and Regulatory reforms.

Major focus of the budget was on revival of consumption leaving other expenditure heads either unchanged or with marginal revision thereby ensuring fiscal prudence. In a big boost to the Indian middle class, Finance Minister announced that there will be no income tax payable for income up to Rs 12 lakh under the new tax regime. The idea behind the move was to boost consumption which is benign as highlighted by many consumer facing businesses over the last few quarters.

Budget outlined 10 priority areas, viz,

- Spurring agriculture growth and productivity
- 2) Building rural prosperity and resilience
- 3) Inclusive growth
- 4) Boosting manufacturing and Make in India
- 5) Supporting MSME
- 6) Employment led development
- 7) Investing in people, economy and innovation
- 8) Securing energy supplies
- 9) Promoting export
- 10) Nurturing innovation

Overall, Union Budget 2025-26 appears more consumption oriented and has set the stage for next leg of inclusive growth of Indian economy in the backdrop of global policy uncertainties and trade wars.

Key takeaways

- Zero tax for salaried class up to Rs 12 lakh income: In a big boost to salaried class, government has made income up to Rs 12 lakh completely free of tax (excluding capital gains). This will drive urban consumption which has been languishing since last 2-3 quarters. This will create a positive impact on discretionary as well as non-discretionary spending.
- Path of fiscal prudence is intact: The budget not only revised lower the FY25 fiscal deficit target to 4.8% of GDP v/s 4.9% BE but also reduced FY26 fiscal deficit target to 4.4% of GDP. This entails total gross and net borrowing for FY26 at Rs 14.82 lakh cr and Rs 11.53 lakh cr respectively.
- Capital outlay: The government expects FY26 capex to be at Rs 11.2 lakh cr which is 10.1% higher than RE of Rs 10.18 lakh cr for FY25 Inline with FY26E nominal GDP growth of 10.1%
- Further boost to MSME: MSME contributes 36% of India's manufacturing, employs 7.5 cr people and contributes 45% of India's exports. To enable them achieve higher efficiencies of scale, technological upgradation and better access to capital, the investment and turnover limits for classification of all MSMEs will be enhanced by 2.5x and 2.0x respectively. Steps includes enhancement of a) credit availability with guarantee cover, b) credit cards for micro enterprises, c) fund of funds for startups, d) promote labour-intensive sectors, and e) measures to boost domestic production of toys, footwear, food processing, etc.

Union Budget 2025-26: Key Takeaways





- **Pocus on Defence, Railways and Infrastructure:** The railways capex for FY26 is Rs 2.52 lakh cr similar to RE for FY25. Marginal increase in capex towards laying of new lines, signaling, track renewals, payment of capital components for leased assets, local trains in urban areas, etc is proposed. Overall defence budget is up by ∼Rs 40,000 cr to Rs 6.81 lakh cr with a capital outlay of Rs 1.8 lakh cr which is Rs 21,000 cr higher than RE for FY25. NHAI allocation for FY26 is at Rs 1.70 lakh cr v/s Rs 1.69 lakh cr as per FY25 RE.
- Nuclear Energy Mission for Viksit Bharat: Development of 100 GW of nuclear energy by 2047 is essential for energy transition efforts. Rs 20,000 cr is being allocated towards R&D of SMR (Small Modular Reactors). This will create opportunities for players specialized in building small reactors.
- FDI in insurance increase to 100% from 74%: This enhanced FDI limit will be available for those companies which invest the entire premium in India. The move is expected to bring more players into the market and drive innovation.
- Exemption of Basic Custom Duty (BCD) on raw materials, components, consumables or parts in ship breaking shall help drive growth of ship building and repair industry.

Our View: Overall, we believe the Union Budget 2025-26 is a consumption led growth oriented budget in the backdrop of slowing domestic economy and uncertain global environment. The reduction in personal income tax burden is nothing short of stimulus to the tune of "Rs 1 lakh cr. The extra money will flow back to economy in the form of consumption or savings. Personal income tax cut also encourages retired population and pension earners to park their savings in the FDs (kindly refer to the section of Direct Tax for further details) which augurs well for deposit starved banks in medium to long term. The tempo of capex is maintained with record Rs 11.2 lakh cr spending for the upcoming financial year. Going by the historical track record, we believe, many additional reform measures and key policy decisions will be taken by the government outside of the Union Budget too. One such reform is new income tax bill which will be in public domain in the ensuing week. We continue to remain constructive on sectors such as Auto, Auto Ancillary, Realty, FMCG, Healthcare, Renewables, Railways, Defence, ERW pipe makers and select banks and NBFCs with medium to long term investment horizon.

Budget at a glance





		2023-24	2024-25	2024-25	2025-26
Particu	lars (Rs in Crore)	Actuals	Budget Estimates	Revised Estimates	Budget Estimates
1	Revenue Receipts	27,29,036	31,29,200	30,87,960	34,20,409
	Growth		14.7%	-1.3%	10.8%
2.	Tax Revenue (Net to Centre)	23,27,251	25,83,499	25,56,960	28,37,409
3.	Non-tax Revenue	4,01,785	5,45,701	5,31,000	5,83,000
4	Capital Receipts	17,14,411	16,91,312	16,28,527	16,44,936
	Growth		-1.3%	-3.7%	1.0%
5.	Recovery of Loans	26,646	28,000	26,000	29,000
6.	Other Receipts	33,122	50,000	33,000	47,000
7.	Borrowings & Other Liabilities	16,54,643	16,13,312	15,69,527	15,68,936
8	Total Receipts (1+4)	44,43,447	48,20,512	47,16,487	50,65,345
9	Total Expenditure (10+13)	44,43,447	48,20,512	47,16,487	50,65,345
10.	On revenue account of which	34,94,252	37,09,401	36,98,058	39,44,255
11.	Interest Payments	10,63,872	11,62,940	11,37,940	12,76,338
12.	Grants in Aid for creation of capital assets	3,03,916	3,90,778	2,99,891	4,27,192
13.	On Capital Account	9,49,195	11,11,111	10,18,429	11,21,090
14	Effective Capital Expenditure (12+13)	12,53,111	15,01,889	13,18,320	15,48,282
15	Revenue Deficit (10-1)	7,65,216	5,80,201	6,10,098	5,23,846
	As a % of GDP	2.6	1.8	1.9	1.5
16	Effective Revenue Deficit (15-12)	4,61,300	1,89,423	3,10,207	96,654
	As a % of GDP	1.6	0.6	1.0	0.3
17	Fiscal Deficit [9-(1+5+6)]	16,54,643	16,13,312	15,69,527	15,68,936
	As a % of GDP	5.6	4.9	4.8	4.4
18	Primary Deficit (17-11)	5,90,771	4,50,372	4,31,587	2,92,598
	As a % of GDP	2.0	1.4	1.3	0.8

Source: Ministry of Finance, SSL Research

Notes:

(ii) Individual items in this document may not sum up to the totals due to rounding off.

⁽i) The GDP for Budget FY 2025-26 is estimated at Rs 3,56,97,923 crore, which is 10.1% over the Revised Estimates of FY 2024-25 at Rs 3,24,11,406 crore.

Major Scheme Outlays





Scheme (Rs cr)	FY24A	FY25 - BE	FY25 - RE	FY26 - BE	% growth over FY25 - RE
NHAI	1,67,398	1,68,464	1,69,371	1,70,266	0.5
Road Works (MoRTH)	1,08,678	1,15,093	1,10,576	1,16,292	5.2
Mahatma Gandhi National Rural Employment Guarantee Programme (MNREGA)	89,154	86,000	86,000	86,000	0.0
Jal Jeevan Mission (JJM) / National Rural Drinking Water	69,992	70,163	22,694	67,000	195.2
Pradhan Mantri Awas Yojna - Grameen (PMAY-G)	21,770	54,500	32,426	54,832	69.1
Aircraft and Aero Engines (Defence)	-	40,278	46,592	48,614	4.3
Rolling Stock (Railways)	44,029	40,314	46,252	45,530	-1.6
New Lines (Railways)	33,702	34,603	31,459	32,235	2.5
Line Doubling (Railways)	36,806	29,312	31,032	32,000	3.1
Metro Projects (Railways)	19,506	21,336	24,691	31,239	26.5
Naval Fleet (Defence)	-	23,800	25,605	24,391	-4.7
Track Renewals (Railways)	17,850	17,652	22,669	22,800	0.6
PM Surya Ghar Muft Bijli Yojana	-	6,250	11,100	20,000	80.2
Pradhan Mantri Awas Yojna (PMAY)- Urban	21,684	30,171	13,670	19,794	44.8
Pradhan Mantri Gram Sadak Yojna	15,380	19,000	14,500	19,000	31.0
Reform Linked Distribution Scheme (Power)	9,768	12,585	12,665	16,021	26.5
Research and Development (Defence)	12,724	13,208	13,667	14,924	9.2
Construction Works (Defence)	-	12,017	10,562	11,452	8.4
Space Technology (Department of Space)	8,083	10,088	8,986	10,230	13.8
AMRUT (Atal Mission for Rejuvenation and Urban Transformation)	5,591	8,000	6,000	10,000	66.7
Urban Challenge Fund	-	-	-	10,000	-
Ayushman Bharat - Pradhan Mantri Jan Arogya Yojana (PMJAY)	6,670	7,300	7,606	9,406	23.7
PLI- MeiTY	4,284	6,200	5,777	9,000	55.8
Rashtriya Krishi Vikas Yojna	5,693	7,553	6,000	8,500	41.7
Pradhan Mantri Krishi Sinchai Yojna	6,088	8,250	6,621	8,260	24.8
Krishionnati Yojana	5,736	7,447	7,106	8,000	12.6
Signalling and Telecom (Railways)	3,751	4,647	6,006	6,800	13.2
PM Vishwakarma	746	4,824	4,000	5,100	27.5
Pradhan Mantri Ayushman Bharat Health Infrastructure Mission (PMABHIM)	1,806	3,200	3,000	4,200	40.0
PM Electric Drive Revolution in Innovative Vehicle Enhancement (PM E-DRIVE) Scheme	-	-	1,871	4,000	113.8
Pradhan Mantri Awas Yojana - Urban 2.0 (PMAY-U 2.0)	-	-	1,500	3,500	133.3
PLI - Automobiles & Auto Components	3	3,500	347	2,819	712.4
Skill India Programme	1,733	2,686	2,318	2,700	16.5

Source: Ministry of Finance, SSL Research

Major Scheme Outlays





Scheme (Rs cr)	FY24A	FY25 - BE	FY25 - RE	FY26 - BE	% growth over FY25 - RE
Kisan Urja Suraksha evam Utthaan Mahabhiyan (KUSUM)	1,100	1,996	2,525	2,600	3.0
Scheme for Industrial Housing (MoHUA)	-	-	-	2,500	-
Pradhan Mantri Matsya Sampada Yojana (PMMSY)	1,148	2,352	1,500	2,465	64.3
PLI - Pharma	1,604	2,143	2,151	2,445	13.7
Metropolitan Transportation Projects (Railways)	1,937	1,090	1,540	2,368	53.8
Nuclear Power Projects	1,404	2,228	1,500	2,086	39.1
Domestic Industry Incentivisation Scheme (Telecom)	413	1,911	1,540	2,006	30.3
IndiaAl Mission	-	552	173	2,000	1,056.1
Integrated Development of Tourist Circuits around specific themes (Swadesh Darshan)	350	1,750	350	1,900	442.9
Atal Bhujal Yojna	1,739	1,778	600	1,780	196.7
Special Projects (Defence)	-	1,574	1,151	1,732	50.5
Projects of the Air Force	68	1,697	377	1,702	351.5
Optical Fibre Cable based network for Defence Services	1,093	-	1,316	1,456	10.6
Mission Mausam	-	-	671	1,329	98.1
PM-eBus Sewa Scheme	1	1,300	500	1,310	162.0
PLI - Food Processing Industry	590	1,444	700	1,200	71.4
PLI - Textiles	4	45	45	1,148	2,451.1
Development Programmes (Animal Husbandry and Dairying)	560	369	495	1,050	112.1
Mission for Pulses	-	-	-	1,000	-
Dairy Development	371	371	450	1,000	122.2
Cotton Technology Mission	-	-	-	500	-
Mission for Vegetables and Fruits	-	-	-	500	-
National Critical Mineral Mission (NCMM)	-	-	-	410	-
National Mission on Hybrid Seeds	-	-	-	100	-
Support for Makhana Board	-	-	-	100	-
National Geospatial Mission	-	-	-	100	-

Source: Ministry of Finance, SSL Research

Sectoral Impact





Sr No.	Sector	Budgetary Proposal	Likely Beneficiaries
1	Power	100 GW of nuclear energy by 2047. Rs 20,000 cr towards R&D in Small Modular Reactors (SMR) RLDS - To improve financial health of Discoms and power companies Solar - Increase in allocation for PM Surya Ghar Muft Bijli Yojana Augmentation of inter-state transmission capacity by States	NTPC, Tata Power, L&T, HCC, Power Grid, Adani Transmission, Smart meter companies (Genus Power, HPL Electric)
2	Tobacco	No change in tax structure	ITC, Godfrey Phillips and VST Industries
3	Consumption	Reduction in income tax burden	FMCG (HUL, Dabur, ITC, etc.) Hotels (Indian Hotels, Lemon Tree, etc.), Consumer Durables (Bluestar, Amber Enterprises, Havells), Auto OEMs, Jewellery players (Senco, Titan etc)
4	Infrastructure	FY26E capex of Rs 11.2 lakh cr for sectors like Road, Highways, Railways, Defence etc	L&T, JKumar, NCC, Ashoka Buildcon, H.G Infra, Titagarh, Texmaco, BEL, BEML etc
5	Agriculture	Loan limit under modified interest subvention will be enhanced from Rs 3 lakh to Rs 5 lakh through KCC Support for cotton, pulses, dairy etc	Farm equipment players (M&M, Escorts), FMCG stocks and Banks like PNB, Bank of Baroda etc
6	Leather	Focus product scheme for footwear and leather	Redtape, Metro Brands, Campus Activewear, Mirza International
7	Electronics (EMS)	Reduction in custom duties on components	Dixon Technologies, PG Electroplast, Epack Durables
8	Telecom	Broadband connectivity to government secondary school and PHCs	Tejas Network, HFCL etc
9	Water	Jal Jeevan mission extended till 2028	APL Apollo Tubes, Hi-Tech Pipes, Jindal Saw, Welspun Corp
10	Airline	Modified Udaan Scheme will be launched to connect 120 new destinations and carry 4 crore passengers in next 10 years	GMR Airport, Interglobe Aviation
11	Tourism	Top 50 tourist destination will be developed	IHCL, Chalet Hotels, Lemon Tree, IRCTC, Thomas Cook, Praveg, ITC Hotels etc
12	Healthcare	Medical tourism and heal in India promoted in partnership with private sector	Aster DM, Apollo, Fortis, Rainbow Children etc
13	Battery Manufacturing & Recycling	Full exemption of custom duty in cobalt powder and waste, scrap of lithium-ion, lead, zinc, and other minerals Exemption of custom duty on capital goods for manufacturing of lithium-ion batteries	Amara Raja, Exide, Gravita India, Pondy Oxides etc

Direct Tax Proposals





1. Personal Income Tax reforms with special focus on the middle class

(i) Substantial relief is proposed under the new tax regime with new slabs and tax rates as under:-

Total income	Rate of tax (%)
Upto Rs 4,00,000	Nil
From Rs 4,00,001 to Rs 8,00,000	5
From Rs 8,00,001 to Rs 12,00,000	10
From Rs 12,00,001 to Rs 16,00,000	15
From Rs 16,00,001 to Rs 20,00,000	20
From Rs 20,00,001 to Rs 24,00,000	25
Above Rs 24,00,000	30

2. Rebate on Income tax: Resident individuals with a total income up to Rs 7,00,000 do not pay any tax due to rebate under the new tax regime. It is proposed to increase the rebate for the resident individuals under the new regime so that they do not pay tax if their total income is up to Rs 12,00,000. A few examples for calculation of tax benefit are given in the table below:

Income	Tax on Slabs and rates		Benefit Rebate benefit		Total Benefit	Tax after rebate	
(Rs)	Present	Proposed	Rate/Slab	Full up to Rs 12 lakhs		Benefit	
8 lakh	30,000	20,000	10,000	20,000	30,000	0	
9 lakh	40,000	30,000	10,000	30,000	40,000	0	
10 lakh	50,000	40,000	10,000	40,000	50,000	0	
11 lakh	65,000	50,000	15,000	50,000	65,000	0	
12 lakh	80,000	60,000	20,000	60,000	80,000	0	
16 lakh	1,70,000	1,20,000	50,000	0	50,000	1,20,000	
20 lakh	2,90,000	2,00,000	90,000	0	90,000	2,00,000	
24 lakh	4,10,000	3,00,000	1,10,000	0	1,10,000	3,00,000	
50 lakh	11,90,000	10,80,000	1,10,000	0	1,10,000	10,80,000	

Source: Budget Speech

3. No income tax on income up to Rs 12 lakh in a year due to Rebate in new tax regime, excluding special rate incomes such as capital gains. Salaried person with an income of Rs 12.75 lakh will not have to pay income tax, as additional standard deduction of Rs 75,000 is allowed in new tax regime.

Direct Tax Proposals





Illustration of tax savings to the tune of Rs 1,10,000 under New Tax Regime as proposed under Budget 2025-2026

New Slabs	Rates	Tax	Old Slabs	Rates	Tax	Difference
0-4 lakh	0%	-	0-3 lakh	0%	-	-
4-8 lakh	5%	20,000	3-7 lakh	5%	20,000	-
8-12 lakh	10%	40,000	7-10 lakh	10%	30,000	10,000
12-16 lakh	15%	60,000	10-12 lakh	15%	30,000	30,000
16-20 lakh	20%	80,000	12-15 lakh	20%	60,000	20,000
20-24 lakh	25%	1,00,000	Above 15 lakh	30%	3,00,000	(2,00,000)
Above 24 lakh	30%	30,000				30,000
Total		3,30,000	Total		4,40,000	(1,10,000)
Standard deduction @30%	75,000			75,000		-
Grand Total						(1,10,000)

4. If a retired person earning only Interest Income of Rs 12 lakh from a FD kept in a bank at an Interest Rate of 8% will be **"FULLY EXEMPT"** from income tax proposed in the new tax regime in Budget FY25-26. Similarly, pensioners earning up to Rs 1 lakh will have to bear no tax.

5. Rationalization of TDS/TCS for easing difficulties

- (i) Tax deduction limit for senior citizens doubled from Rs 50,000 to Rs 1,00,000.
- (ii) The annual limit of Rs 2,40,000 for TDS on Rent increased to Rs 6,00,000
- **6. Encouraging voluntary compliance:** Updated return filing period extended from 2 years to 4 years. Return can be updated or filed for declaring additional income for 4 previous years with additional tax payment.

7. Reducing compliance burden

- (i) Reduced compliance for small charitable trusts/institutions by increasing their period of registration from 5 years to 10 years.
- (ii) Tax payers to be allowed to claim the annual value of 2 self occupied properties (previously 1) without any conditions (previously conditions attached).

Indirect Tax Proposal





Reduction in customs duty to reduce input costs, deepen value addition, promote export competitiveness, correct inverted duty structure, boost domestic manufacturing etc [with effect from 02.02.2025]

Sr.No.	Commodity	Rate	es of Duty
	·	From	To
Α	Aquafarming & Marine Exports		
1	Froze Fish Paste	30%	5%
2	Fish Hydrolysate	15%	5%
В	Chemicals		
1	Synthetic flavouring essence	100%	20% (+2% SWS)
2	Sorbitol	30% (+3% SWS)	20% (+2% SWS)
3	Other compounds containing Pyrimidine or Piperazine rings	10%	7.5%
4	Laboratory chemicals other than those attracting 10% BCD	150% (+15% SWS)	70% (+70% AIDC)
С	Waste & Scrap of critical minerals & others		
1	Cobalt powder	5%	Nil
2	Waste and scrap of Antimony, Beryllium, Bismuth, Cobalt, Cadmium, Molybdenum, Rhenium, Tantalum, Tin, Tungsten, Zirconium & Copper	10%/5%/2.5%	Nil
3	Waste and scrap of Lithium-Ion Battery	5%	Nil
4	Waste and scrap of Lead	5%	Nil
5	Waste and scrap Zinc	5%	Nil
D	Precious Metals		
1	Platinum findings	25%	6.4% (5% BCD + 1.4% AIDC)
E	Textile, Handicraft & Leather		
1	Wet blue leather	10%	Nil
2	Knitted fabrics	10%/20%	20% or Rs 115/kg (whichever is higher)
3	Crust Leather - Hides & Skins	20%	0%
F	Capital Goods		
1	Capital goods/machinery used in manufacturing lithium-ion battery of EVs (35 types)	As applicable	Nil
2	Capital goods/machinery used in manufacturing lithium-ion battery of mobile phones (28 types)	As applicable	Nil
G	IT & Electronics		
1	Components used in wired headset, microphone, USB cable, fingerprint reader & sensor of mobile phones	2.5%	Nil
2	Components used in open cells of LED/LCD TV	2.5%	Nil
3	Ethernet Switches (Carrier-Grade)	20%	10%
4	Open cells used in interactive flat open display module	15%/10%	5%
5	Interactive flat panel display	10%	20%
6	Parts of electronic toys	70%	20% (+20% AIDC)
н	Space		
1	Goods used in launching of vehicles & satelites	5%	Nil

Indirect Tax Proposal





Sr.No.	Commodity	Rates of Duty		
		From	То	
ı	Auto & Auto Components			
1	Engine capacity < 1,600 CC	50%	40%	
2	Engine capacity > 1,600 CC	50%	30%	
3	Semi knocked down (entire range)	25%	20%	
4	Completely knocked down (entire range)	15%	10%	
5	Motor Vehicles	40% (+4% SWS)	20% (+2% AIDC)	
6	Seats	25% (+2.5% SWS)	20% (+5% AIDC)	
J	Renewable Energy			
1	Solar modules	40% (+4% SWS)	20% (+2% AIDC)	

- SWS Social Welfare Surcharge; AIDC: Agriculture Infrastructure and Development Cess
- This is not an exhaustive list. To view the entire list, one can refer the Budget speech (Page no 27-35)
- Link https://www.indiabudget.gov.in/doc/Budget_Speech.pdf

Budget Picks- 2025-26





Sr No.	Company Name	NSE Code	Sector	Market Cap.(Rs Cr)	CMP* (Rs)	Target (Rs)	Upside (%)
1	ITC Ltd.	ITC	FMCG	6,36,602	463	530	15
2	Bajaj Finance Ltd.	BAJFINANCE	BFSI	4,96,059	8,010	9,073	13
3	Interglobe Aviation Ltd.	INDIGO	Aviation	1,73,535	4,491	5,200	16
4	The Indian Hotels Co. Ltd.	INDHOTEL	Hotels	1,14,081	801	905	13
5	Brigade Enterprises Ltd.	BRIGADE	Realty	28,440	1,164	1,335	15

- *CMP is based on closing price as of 1st Feb 2025
- The Investment time horizon is 12 months.





ITC Ltd.

CMP: Rs 463 | Target: Rs 530 | Upside: 15%

ITC Ltd is one of India's leading tobacco and FMCG companies with ~80% market share in the organised domestic cigarette industry. The company also has presence in Hotels, Agri, Paper and Packaging segment.

Investment rationale

• **Dominant player in the organised cigarette market:** In terms of market leadership, ITC holds a market share of ~80% in the organised domestic cigarette industry. The cigarette business contributed ~44% to the company's FY24 gross revenues (excluding inter-segment revenues) and ~74% to total PBT of the company. Cigarette segment is the cash cow of ITC.

• Medium to long term growth drivers:

- i. Cigarette business is well placed for healthy volume growth with stability in taxes and backed by deterrent actions by enforcement agencies on illicit trades. Severe inflation in leaf tobacco is being partially mitigated by the company through improved mix, strategic cost management and calibrated pricing actions.
- ii. The demerger of ITC's hotel business where ITC owns 40% stake in the new entity ITC Hotels is RoCE accretive and will also result in improved cash flows for ITC in medium term. ITC Hotels targets to grow its portfolio to 200+ hotels and 18,000+ keys by 2030 from 140 hotels and ~13,000 operating keys as of Oct'24.
- iii. FMCG segment is expected to continue to deliver stable performance in a challenging operating environment with inflationary headwinds. However, sharp focus on cost, mix enrichment and judicious pricing action is expected to mitigate inflationary headwinds.

Valuation: At CMP, the stock trades at FY25E/FY26E P/E multiple of 30.0x/27.0x respectively of its Bloomberg consolidated earnings.

Key risks: Input cost pressures; Slowdown in consumption; Persisting weakness in urban demand

Particular (Rs Cr)	FY23A	FY24A	FY25E	FY26E
Net Sales	76,518	76,840	76,278	83,611
EBITDA	5,665	26,254	27,383	30,002
EBITDA Margin (%)	33.5	34.2	35.9	35.9
Net Profit	19,477	20,751	21,200	23,605
PE (x)	32.7	30.7	30.0	27.0
P/BV (x)	9.2	8.5	8.2	7.8





Bajaj Finance Ltd.

CMP: Rs 8,010 | Target: Rs 9,073 | Upside: 13%

Bajaj Finance Ltd (BFL) is mainly engaged in the business of retail lending. BFL has a diversified lending portfolio across retail, SME and commercial customers with a significant presence in urban and rural India. It also accepts public and corporate term deposits and offers variety of financial services products to its customers.

Investment Rationale

- Strong growth outlook: Bajaj Finance continues to derive benefits from a diverse loan portfolio, wide distribution network, effective execution and a strong management team. The AUM of the company in the past 5 years has grown at a CAGR of 24% to Rs 3.3 lakh cr as of Mar'24 and is anticipated to grow at 25-27% CAGR in the medium term.
- Consumption oriented budget: The government in the budget 2025-26 exempted individuals earning up to Rs 12 lakh from income tax. This will help boost the consumption growth in the economy which augurs well for Bajaj Finance as a retail lender. Due to strong presence of BFL in low ticket size discretionary segment (2/3Ws auto loans, B2C loans, electronic products), we expect the AUM growth to further gain strength.
- Improved asset quality: Asset quality continues to improve with loan losses to average AUF (Assets under Finance) trending down to 2.16% in 3QFY25. Loan losses to average AUF ratio is expected to remain below 2% in FY26. GNPA/NNPA stood at 1.12%/0.48% as of 3QFY25 vs 0.95%/0.37% YoY respectively. GNPA remains reasonably well under the long-term GNPA guidance of 1.2%-1.4%.
- Harnessing AI capabilities: The company continues to optimize its operating expenses and rapidly implement AI capabilities to improve productivity. Opex to NTI (Net Total income) stood at 33.1% (vs. 33.9% YoY) as of 3QFY25. The company is implementing its AI initiative, FinAI with over 300 GenAI projects which is projected to save Rs 150 cr annually by FY26 in operating cost.

Valuation: We are positive on the stock and expect a healthy loan book growth in FY26E. Further, lower credit costs and improvement in operational efficiency owing to investment in tech are expected to aid in RoA improvement. At CMP, the stock trades at FY25E/FY26E P/B multiple of 5.4x/4.5x based on consensus Bloomberg estimates.

Key Risks: High competition in retail lending space; Asset quality deterioration; Stricter regulations on retail lending may increase compliance costs; Clarity on management transition

Particulars (Rs Cr)	FY23A	FY24A	FY25E	FY26E
NII	22,989	29,582	45,255	56,372
PPOP	18,716	23,933	29,705	36,542
Net Profit	11,508	14,451	16,699	21,307
NIM (%)	10.6	10.4	9.8	9.8
P/E (x)	42.0	33.8	29.6	23.3
P/B (x)	8.9	6.5	5.4	4.5





Interglobe Aviation Ltd.

CMP: Rs 4,491 | Target: Rs 5,200 | Upside: 16%

Interglobe Aviation Ltd (Indigo) is India's largest passenger airline operating as a low-cost carrier. It has a market share of ~60% in the domestic aviation industry serving 90 domestic destinations. The company is also expanding into international routes serving 38 international destinations. It has a fleet size of 437 aircraft as of Dec'24.

Investment Rationale

- Strong operating metrics: Indigo has consistently gained market share from its weaker peers in the domestic aviation market. Its market share has risen from 55% in Mar'22 to 64% in Dec'24 led by multiple factors such as disruption in the operations of other carriers due to grounding of aircrafts, delay in deliveries of new aircrafts, financial troubles as well as pilot and cabin crew shortage. Its low cost operating model has allowed the airline to withstand multiple headwinds such as volatility in ATF prices and the currency, weather and geopolitical related disruptions to flight schedules, grounding of several aircraft due to engine related issues and severe collapse of demand during the Covid years.
- Steady increase in capacity: Indigo has increased its capacity (Available Seat Kilometers (ASK)) by 11% CAGR over the last 5 years. ASK rose by 12% YoY in 3QFY25 and is expected to increase by 20% in 4QFY25 as it adds the grounded aircraft back to its fleet.
- **Healthy growth outlook:** The aviation industry in India is on a high growth path with addition of newer airports, better infrastructure at terminals improving the ease of air travel, people migrating from long distance train travel to flights as well as rise in international air travel. Two new international airports at Noida and Navi Mumbai are slated to open for commercial operations in FY26 which will allow Indigo to deploy incremental capacity and cater to the rising demand for air travel from these mega metropolitan hubs. Measures announced in the Budget 2025-26 such as cut in income tax rates has the potential to increase the disposable income of consumers which will act as a tailwind for the aviation sector.

Valuation: At CMP, the stock trades at 9.1x FY25E/7.9x FY26E EV/EBITDA. The number of grounded aircraft is expected to steadily decline over the next few quarters which will help boost sequential improvement in profitability.

Key Risks: Further grounding of aircraft due to technical issues; Closure of international destinations due to geopolitical troubles

Particulars (Rs Cr)	FY23A	FY24A	FY25E	FY26E
Revenue	54,446	68,904	78,002	86,692
EBITDA	6,531	16,356	17,392	20,045
EBITDA Margin (%)	12.0	23.7	22.3	23.1
Net Profit	-766	7,172	6,363	8,209
PE (x)	NM	24.2	26.0	20.9
EV/EBITDA (x)	24.3	9.7	9.1	7.9





Indian Hotels Co. Ltd.

CMP: Rs 801 | Target: Rs 905 | Upside: 13%

Indian Hotels Co. Ltd (IHCL) is South Asia's largest hospitality company having a legacy of more than 115 years. It is a part of the TATA group and was founded by Jamsetji Tata in 1903. IHCL has a portfolio of 360 hotels including 123 under development globally across 4 continents, 13 countries and in over 160+ locations as of Dec'24.

Investment rationale

- Strong brand; Premium pricing a key differentiator: With strong market leadership, IHCL, through all its vivid brands Taj, SeleQtions, Vivanta, The Gateway, Ginger, Expressions, and TajSATS, commands industry premium of 66% in RevPAR. Among all brands, Taj has the highest number of 125 hotels with 19,870 keys (including hotels in pipeline) as of Dec'24.
- Rapid capacity building: The company has 123 hotels under various stages of development. The pipeline of these hotels would add 17,664 room inventory out of which 495 room keys will get added in 4QFY25, 8,091 will come by FY27 and balance will be added post FY27. ~80% of the total room inventories in pipeline are via management contracts and hence are part of the asset-light model. As of Dec'24, IHCL has 237 operational hotels with 25,935 rooms.
- Strategy Accelerate 2030: IHCL has recently announced its strategy Accelerate 2030 which is focussed on moving from Aspiration to Acceleration phase. Under the plan, IHCL will expand its brandscape, deliver industry leading margins, double its consolidated revenue with a 20%+ RoCE and grow its portfolio to 700+ hotels by 2030.
- Robust 9MFY25 performance: The company's Revenue/EBITDA/PAT has grown 21.5%/27.7%/75.6% YoY to Rs 5,909 cr/Rs 1,912 cr/Rs 1,421 cr respectively in 9MFY25. EBITDA margin has expanded 157 bps YoY to 32.4%. IHCL has done highest ever signings of 55 hotels in 9MFY25 which will aid to achieve its Accelerate 2030 portfolio targets.

Valuation: At CMP, the stock trades at FY25E/FY26E Bloomberg consensus EV/EBITDA multiple of 42.7x/35.3x respectively.

Key risks: Demand slowdown; Slower-than-expected growth in ARR and RevPAR; Delay in new hotel openings.

Particular (Rs Cr)	FY23A	FY24A	FY25E	FY26E
Net Sales	5,810	6,769	8,275	9,698
EBITDA	1,805	2,157	2,648	3,202
EBITDA Margin (%)	31.1	31.9	32.0	33.0
Net Profit	1,053	1,330	1,702	2,063
PE (x)	108.4	85.8	67.0	55.3
EV/EBITDA (x)	63.1	52.3	42.7	35.3





Brigade Enterprises Ltd.

CMP: Rs 1,164 | Target: Rs 1,335 | Upside: 15%

Brigade Enterprises Ltd (BEL), established in 1986, is a prominent real estate developer in South India with a diverse portfolio spanning residential, commercial, retail and hospitality projects. Brigade has served 40,000+ customers and completed over 280 buildings, totalling more than 86 mn sq. ft. of developed space in the cities of Bengaluru, Mysuru, Hyderabad, Chennai and Kochi with developments across Residential, Office, Retail and Hotels.

Investment rationale

- **Diversified asset portfolio:** BEL is a multi-asset class developer with portfolio comprising of Residential, Office, SEZ, Retail, Hospitality and Senior Living assets.
- Robust performance in KPIs and other operating metrics in 3QFY25: The company's pre-sales/collections/sales volume/avg. price realisation grew 63.5%/27.5%/29.2%/26.4% YoY to Rs 2,492 cr/Rs 1,777 cr/2.2 mn sq. ft./Rs 11,364 respectively in 3QFY25. The office portfolio achieved overall leasing of 98% with consistent rental collection of 99%. Consolidated Revenue/EBITDA/PAT grew 24.7%/58.0%/321.4% YoY to Rs 1,464 cr/Rs 414 cr/Rs 236 cr respectively. EBITDA margin expanded 596 bps YoY to 28.3%.
- Healthy project pipeline for next 4 quarters: The total ongoing project pipeline is 24.4 mn sq. ft. as of Dec'24 of which Brigade's share is 18.98 mn sq. ft. About 90% of the pipeline is of residential real estate and balance 10% is lease rentals. Residential real estate projects planned to be launched in next 4 quarters is ~11.9 mn sq. ft. with Brigade's share of ~9.1 mn sq. ft. This provides healthy revenue visibility for medium term. Furthermore, BEL has a land bank of 496 acres with total project area of 53 mn sq. ft. and BEL's share of 39 mn sq. ft.
- **Sound balance sheet position:** BEL has a comfortable net D/E position on a consolidated basis of 0.18x as of Dec'24.The residential segment is debt free supported by robust sales and collections.

Valuation: At CMP, the stock trades at FY25E/FY26E PE multiple of 49.8x/39.2x respectively of its Bloomberg consolidated earnings.

Key risks: High geographic concentration; Cyclical business; Delay in project execution; Slower-than-expected collections and sales velocity.

Particular (Rs Cr)	FY23A	FY24A	FY25E	FY26E
Net Sales	3,445	4,897	5,101	5,809
EBITDA	859	1,194	1,485	1,745
EBITDA Margin (%)	24.9	24.4	29.1	30.0
Net Profit	222	401	571	726
PE (x)	128.0	70.9	49.8	39.2
P/BV (x)	8.8	7.8	5.6	5.1

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