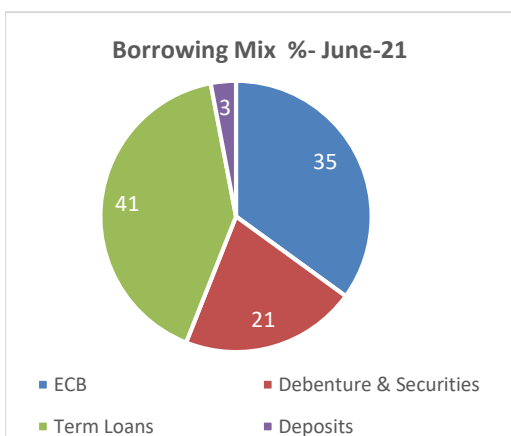
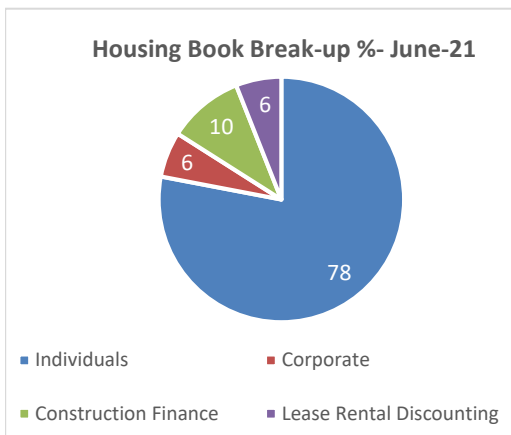


HDFC Ltd. is a pioneer in the housing finance business since 1977. The company has served >8 million customers in fulfilling their housing dreams. The company is currently managing gross loan assets of Rs5.7 trillion.

Business model and competitive strength:

- Strong corporate governance backed by robust rating:** The Company is part of HDFC Group having business interests in the areas of core banking, asset management, housing, retail lending, equity broking, and many more. The board is comprised of well-reputed, independent directors since inception core competencies directly linked to the strategy of HDFC. The company is rated as AAA and A1+ in the long term and short term category respectively. It is rated as the highest FAAA for its fixed deposit products. **FAAA indicates that the degree of safety regarding timely payment of interest and principal is very strong.**
- Diversified product offerings:** The product suits of HDFC includes housing loans for individuals (78%) thus retail is the core focus area. It also provides loans to corporate, construction loans, and lease rental discounting. The liability mix is spread across FDs, Bank loans, and market borrowings.
- Excellent return profile backed by robust asset quality:** The Company, being into retail financing, generates one of the best returns on advances. Its RoA is 3.1% and RoE of 12.0% as of FY21. The GNPA is slightly elevated to 2% but has healthy PCR of 52%. Balance sheet and net profit jumped 3x and 4x respectively between FY12-21.
- Adequately capitalized to take advantage of growth rebound:** The Company is adequately capitalized with CAR of 22% of which tier-1 is 21.3%. Given strong housing demand due to all-time high affordability index, the housing demand to remain robust going ahead.



Loan Book in Rs Cr Q1FY22 5,74,136

Financials:

Particulars (Rs. Crore)	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021
NII	10,407.5	14,401.7	17,299.9	13,143.8	15,380.3
Net Profit	11,051.1	11,979.9	16,231.8	21,434.6	18,740.1
RoA %	2.5	2.6	3.1	3.7	3.1
RoE %	14.5	11.8	13.6	15.1	12.0
GNPA %	0.3	1.2	1.3	2.0	2.0
PCR %	100.0	42.0	44.0	48.0	52.0

Sources: Capitaline, Company Presentation

SPECIAL DEPOSITS (Fixed Rates) Deposits upto ₹2 crore (p.a.)

Tenure (Months)	Non-Cumulative Scheme				Cumulative Option	Sr. Citizen benefit
	Monthly	Quarterly	Half-Yearly	Yearly	Interest	
33	6.00%	6.05%	6.10%	6.20%	6.20%	0.25% p.a.
66	6.40%	6.45%	6.50%	6.60%	6.60%	
99	6.45%	6.50%	6.55%	6.65%	6.65%	
Min. Investment (Rs.)	40,000	20,000	20,000	20,000	20,000	

PREMIUM DEPOSITS (Fixed Rates) Deposits upto ₹2 crore (p.a.)

Tenure (Months)	Non-Cumulative Scheme				Cumulative Option	Sr. Citizen benefit
	Monthly	Quarterly	Half-Yearly	Yearly	Interest	
15	5.60%	5.65%	5.70%	-	5.80%	0.25% p.a.
22	5.75%	5.80%	5.85%	5.95%	5.95%	
30	5.80%	5.85%	5.90%	6.00%	6.00%	
44	6.05%	6.10%	6.15%	6.25%	6.25%	
Min. Investment (Rs.)	40,000	20,000	20,000	20,000	20,000	

REGULAR DEPOSITS (Fixed & Variable Rates) Deposits upto ₹2 crore (p.a.)

Tenure (Months)	Non-Cumulative Scheme				Cumulative Option	Sr. Citizen benefit
	Monthly	Quarterly	Half-Yearly	Yearly	Interest	
12-23	5.50%	5.55%	5.60%	-	5.70%	0.25% p.a.
24-35	5.65%	5.70%	5.75%	5.85%	5.85%	
36-59	5.85%	5.90%	5.95%	6.05%	6.05%	
60-83	6.20%	6.25%	6.30%	6.40%	6.40%	
84-120	6.35%	6.40%	6.45%	6.55%	6.55%	
Min. Amount	Rs. 40,000	Rs. 20,000	Rs. 20,000	Rs. 20,000	Rs. 20,000	

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